

# Purchasing Management

## Improve Productivity

Epicor Supply Chain Management (SCM) offers a complete solution to manage your procurement process. Whether you need to manage the purchasing of office supplies across your entire organization or are purchasing goods which you will kit and distribute to your many customers, the purchasing solution within Epicor SCM can handle your needs.

Purchasing Management simplifies routine tasks so you can focus on more strategic pursuits, such as negotiating contracts and developing your supplier base. Designed for quick, easy processing and efficient data entry, the application can help you reduce costs and errors.

With Purchasing Management, you can enter purchase orders, receipts, returns, matches and adjustments more quickly and accurately. In addition, bar-coding technology integration improves efficiency and accuracy. The inventory replenishment system generates purchase orders based on user-definable parameters.

FOCUS ON COMPLETE CONTROL AND VISIBILITY

STREAMLINE INVENTORY ALLOCATION AND PICKING

EFFICIENT PACKING AND SHIPPING

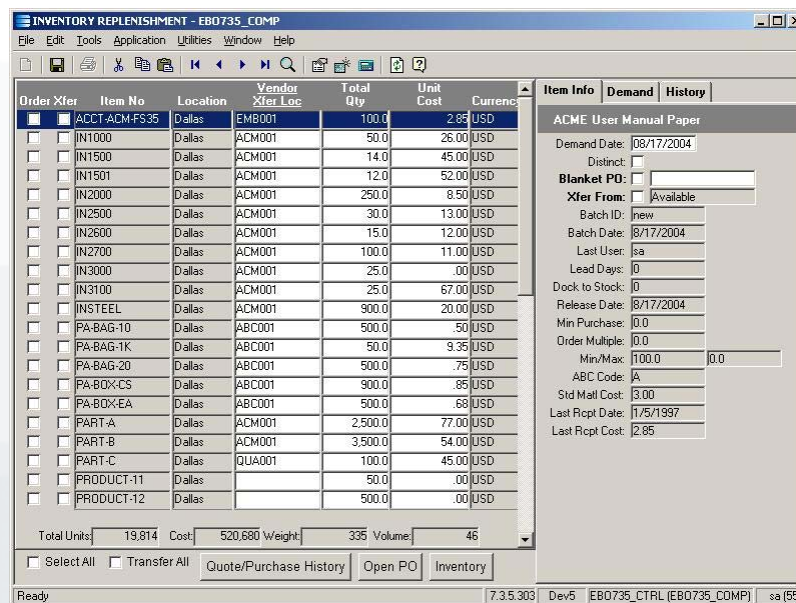
QUEUE MANAGEMENT

TASK MANAGEMENT

INTEGRATED EDI AND MANIFEST SOLUTIONS

STREAMLINE RECEIVING

SUPPORT FOR 3PL BILLING



Epicor Purchasing Management streamlines the purchasing process. The inventory replenishment functionality notifies buyers what needs to be purchased and when.

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Within this solution, you can manage your purchasing process with the flexibility and control that's appropriate for your business. For example, you can create standard purchase orders for one-time purchases, or you can create blanket purchase orders with release schedules to handle multiple deliveries.

Purchase orders and releases can be managed from the inventory replenishment system or manually. If there is a problem with a receipt, you can easily alter it or issue a return to the vendor. Purchasing Management enables you to better control your costs using vendor quotes that ensure all items are purchased at the lowest price available. You can keep a close watch on vendor quality and timeliness by using easy-to-read performance charts that help identify problem vendors.

**Manage Promotions and Rebates**

You can manage a number of price contracts within the Purchasing Management Module, including promotions, rebates and "middleman" contracts. Promotions are price reductions that may apply to a total purchase over a specific period of time, or on specific items purchased.

Rebates are realized at some point after the sale or purchase of a product. Customers or vendors receive a credit, debit or a cash payment when a rebate contract is fulfilled. The rebate can be paid on total purchases over a specific period of time, or on specific products purchased.

Middleman contracts are agreements with suppliers to provide a reduced price for products to specified customer(s) if established sales levels are reached. A middleman contract tracks the activity of both suppliers and customers with reporting options to be sent to the supplier for product purchases and invoices of customer sales.

Beyond the management of simple price contracts, the module enables you to manage accumulators. Accumulators provide additive rebates when initial rebate conditions are met to create tiered rebates.

**Comprehensive Supplier Relationship Management**

Epicor SCM goes beyond traditional purchasing applications to offer a complete supplier relationship management solution, Epicor Supplier Relationship Management (SRM). Within Epicor SRM, Epicor offers a comprehensive solution that enables you to source goods and services and manage the purchase of those goods through a Web-based application which can be easily deployed to employees throughout your organization. For details on Epicor SRM, please see our brochure dedicated to that product.

## About Epicor and Epicor SCM

Epicor Software Corporation has long been a recognized leader in building world-class applications. Epicor Supply Chain Management Suite is no exception. Consisting of a number of modules, including Purchasing Management, Epicor SCM can help you streamline your entire supply chain. For more information on Epicor SCM, contact your authorized Epicor Partner or call Epicor at 800-997-7528, or visit us on the Web at [www.epicor.com](http://www.epicor.com).

## DETAILED FEATURES

### PURCHASE ORDER PROCESSING

- Flexible search criteria and sorting options in lookups
- Nonstock item purchases
- Blanket purchase orders with unlimited shipment schedules
- Multiple distribution accounts to allocate expenses to the appropriate project, cost center or department
- Automatic creation of purchase orders based on inventory replenishment logic
- Individual or group printing of purchase orders
- Buyers workbench to manage order placement, purchase order releases and inventory transfers between sites.
- Workbench access to purchasing history, current historical quotations
- Tracking of all purchases by buyer
- Multicurrency capabilities
- Requests for Quotes
- Ability to view all vendor quotes and historical purchases by item

- Ability to put POs on hold
- Drop shipment logic fully integrated with order entry
- Support for EDI transactions
- Create PO directly from sales order
- Receive and ship to location by line item

### RECEIVING

- Quick preload of purchase order information
- Automatic routing of items to quality control
- Tolerance checking at time of receipt
- Assignment of lot and bin numbers
- Receipt adjustments to alter receipts entered incorrectly
- Receive multiple POs on a single receipt

### RETURNS

- Processing of returns to vendors

- Track return reasons to monitor vendor performance
- Automatic generation of Accounts Payable debit memos

### MATCHING

- Three-way matching
- Automatic generation of Accounts Payable voucher
- Extensive tolerance checking

### PROMOTIONS AND REBATES\*

- Support for multiple price contracts including promotion, middleman and rebates.
- Rebates paid based on total value of goods purchased or purchase of specific products.
- Rebates provided in the form of credit, debit or cash payment once contract is fulfilled.
- Tiered rebates can be supported through accumulators.
- Define grace days to determine when

- returns are included in rebate calculation.
- Sophisticated matrix for establishment of promotions and rebates

### EPICOR SUPPLIER RELATIONSHIP MANAGEMENT\*

- Web-based application fully integrated with Epicor SCM
- Effective management of sourcing events
- Manage the requisition, approval routing and purchase order creation process

*\*Promotion and Rebates and Epicor SRM are not core components of Purchasing Management. They are available as add-on solutions within the Epicor SCM Suite.*



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